



## **U.S. Wealth Management Appoints Christian Widen Managing Director, Head of Corporate Development**

**- Former Pershing Senior Recruiter to Focus on Adding Independent Financial Advisory Practices to Fast-Growing USWM Platform –**

**Boston, MA – June 13, 2013** – U.S. Wealth Management (USWM) – a network of experienced wealth managers providing holistic financial advice and custom-tailored wealth planning strategies to clients across the country – today announced that Christian Widen has been named Managing Director and Head of Corporate Development, effective immediately. Mr. Widen will be based out of New York City and report directly to John Napolitano, Chief Executive Officer of U.S. Wealth Management.

Mr. Widen will lead strategy and execution around the recruitment of independent financial advisory practices throughout the nation to the fast-growing U.S. Wealth Management platform, which provides a comprehensive spectrum of resources necessary to independent advisors seeking to grow their practices, including turnkey asset management capabilities, back and middle office support, practice management, advanced marketing support, tailored coaching for growth and business succession planning. Mr. Widen’s focus is on adding fee and commission-based independent financial advisory practices with approximately \$50 million to \$100 million in assets under management (AUM) to U.S. Wealth Management. The firm expects to reach at least \$1 billion in total advisory/brokerage recruited AUM by the middle of next year.

Christian Widen brings 16 years of industry experience across multiple leading broker-dealer and custodial platforms to U.S. Wealth Management. Most recently, he served as a Director at Pershing Advisor Solutions, where he delivered highly customized solutions on a consultative basis to financial advisors on trading technologies, capital markets solutions, portfolio management systems and practice management and succession planning strategies. Previously, Mr. Widen served in senior roles supporting financial advisors with RBC Advisor Services, J.P. Morgan and Fidelity Institutional Wealth Services. He has also served in the past as a Branch Manager with U.S. Wealth Management’s offices in the Greater Boston area.

John Napolitano, CEO of U.S. Wealth Management, said, “We are delighted to welcome Christian back to our firm after his 13 years of building and leading winning advisor recruiting



and sales support strategies across top platforms in the industry. Christian's decision to rejoin us validates both our robust growth over the years, as well as the enormous progress we have made in building a platform that combines all of the elements the independent advisor requires in today's fast-changing marketplace to build a successful practice. His unparalleled industry expertise makes him an ideal fit with U.S. Wealth Management as we initiate a new chapter of continued growth for our firm."

Christian Widen said, "I am very excited to bring my 16 year career within the broker-dealer and custodial industry full circle as I rejoin a team that has the right vision, the right resources and the right plan for building the top network of independent financial advisors in the country. Growth-oriented advisors today are seeking a unique set of capabilities: Choice and flexibility in accessing top multiple custodial providers simultaneously for fee-based work; a broker-dealer partner with resources that are second to none for empowering commission-based investment strategies; and turnkey asset management and practice management support that is highly customized because it is truly 'home grown' within the network's platform. U.S. Wealth Management provides all of this, together with a culture of service and accessibility to its top leaders that makes this firm a very attractive destination for independent advisory practices everywhere."

Mr. Widen received his M.B.A. in Management from Johnson & Wales University. He holds his FINRA Series 7, 63, 65, 24 and 53 with LPL Financial and has his New York Life, Accident and Health license. He is also a CFA charterholder.

#### **About U.S. Wealth Management**

U.S. Wealth Management is an independent network of experienced wealth managers who provide holistic advice and custom-tailored strategies to manage their clients' financial future. With over fifteen offices located nationwide, the wealth managers of the firm have a common focus – a personal interest in meeting all their clients' investment, insurance, and retirement needs as they change throughout their lifetime.

With access to comprehensive resources including asset management / research, advanced technology and an expansive product platform, the wealth managers affiliated with U.S. Wealth Management serve their clients with the support of a dedicated team of experienced professionals who put the clients' needs first.



For wealth managers, U.S. Wealth Management provides the full spectrum of resources necessary to advance the growth and value of their practices, providing true independence with structured support. The firm offers to wealth managers a culture of trust, support and accessibility, practice management and tailored coaching for growth, competitive payouts, advanced marketing support, and business succession planning. Visit [uswealthmanagement.com](http://uswealthmanagement.com) to learn more.

*Securities Offered through LPL Financial, Member FINRA/SIPC. Investment advice offered through U.S. Financial Advisors, a registered investment advisor. U.S. Financial Advisors and U.S. Wealth Management are separate entities from LPL Financial.*

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